

YASKAWA



The All-In-One Solution for Adaptive Robotic Automation



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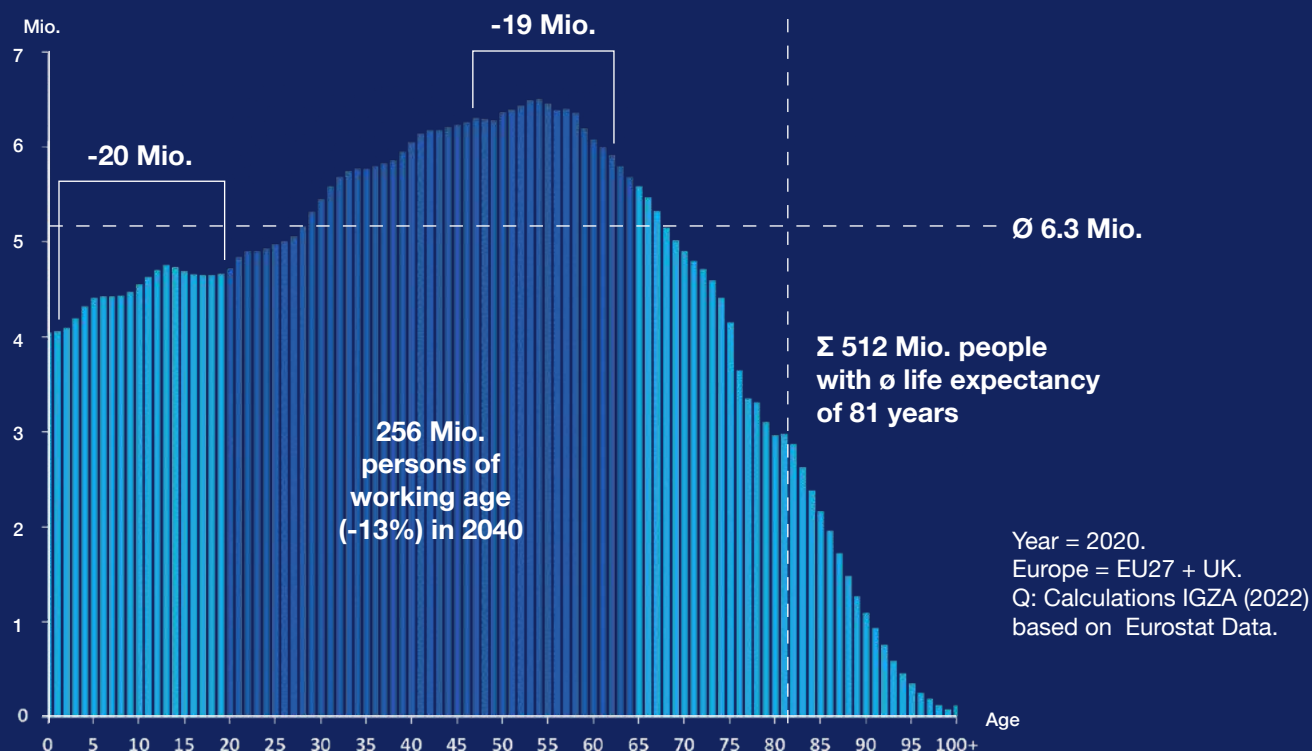
Why do we need Adaptive Robots?



The Demographic Change hits the European Manufacturing Industry hard.

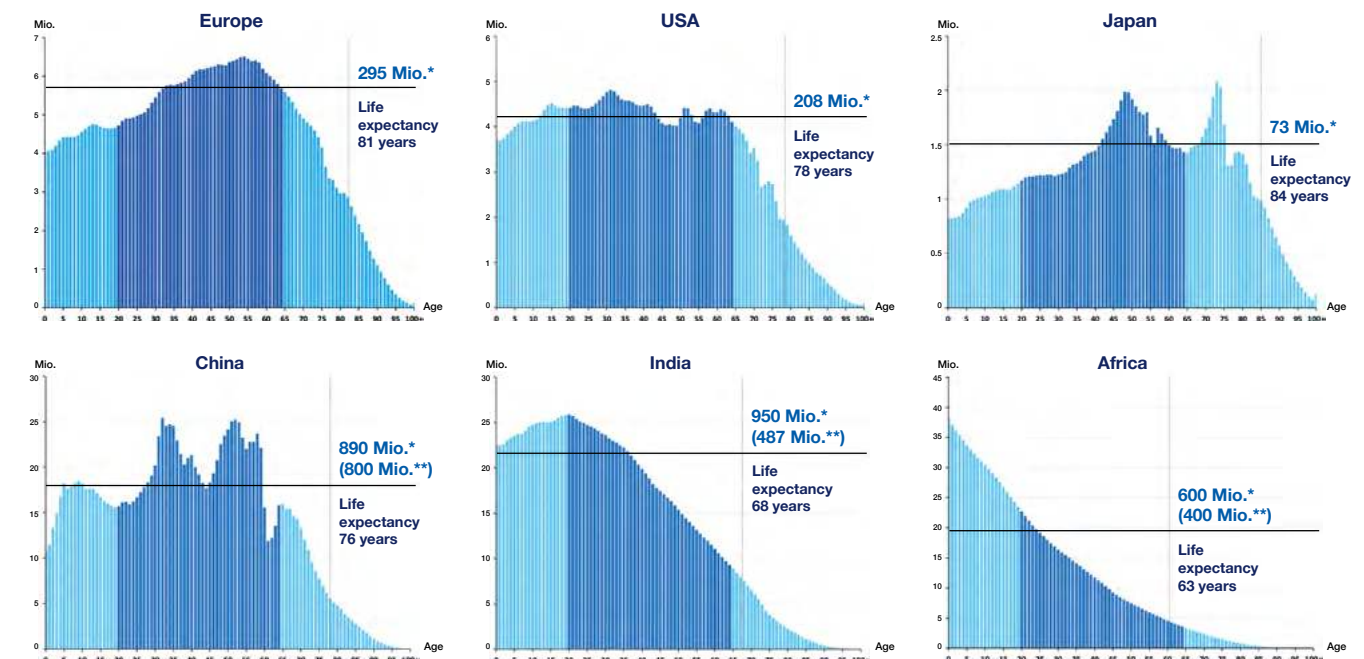
Staff shortages have many effects such as poor machine utilization, longer delivery times, cancellation of orders, loss of know-how, high exposure risk to crises. And much more.

Shrinking Working Age Population in Europe 2020-2040 (-13% until 2040)



The Big Labour Shortage

Demographic Age Distribution – Europe and the World



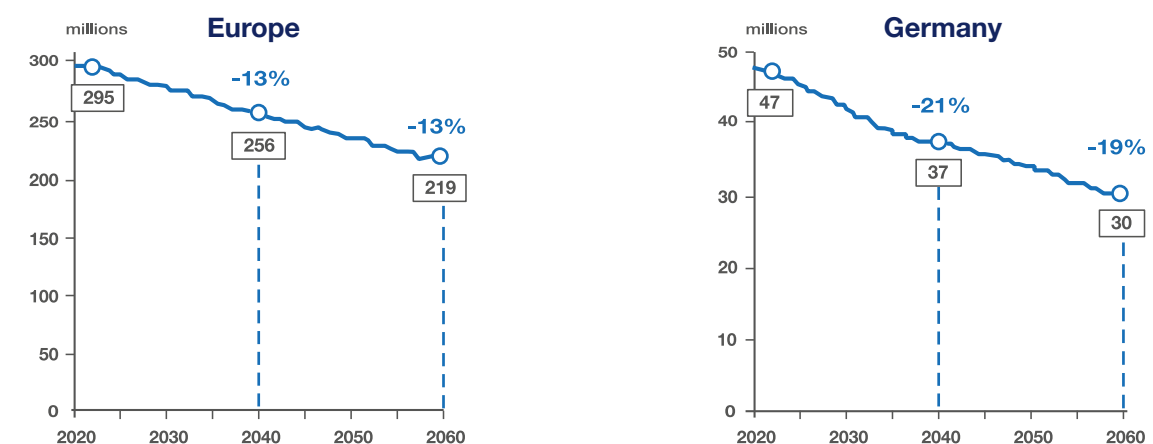
* The number of persons of working age (between 20 and 65)

** The number of employed persons

Year = 2020. Europe = EU27 + UK. Q: Calculations IGZA (2022) based on Eurostat Data.

The European Labour Market 2020 - 2040 - 2060

Working-age population



Year = 2020. Europe = EU27 + UK. Q: Calculations IGZA (2022) based on Eurostat Data.

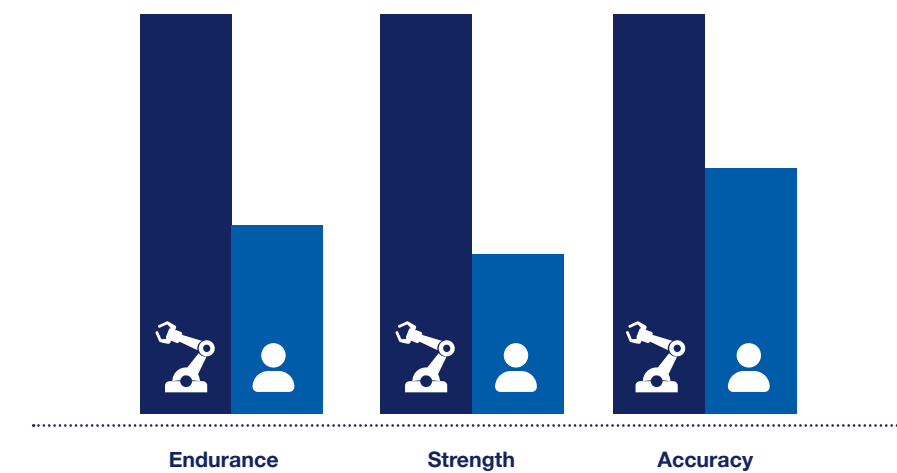
Yesterday
**Growth through
new hires.**



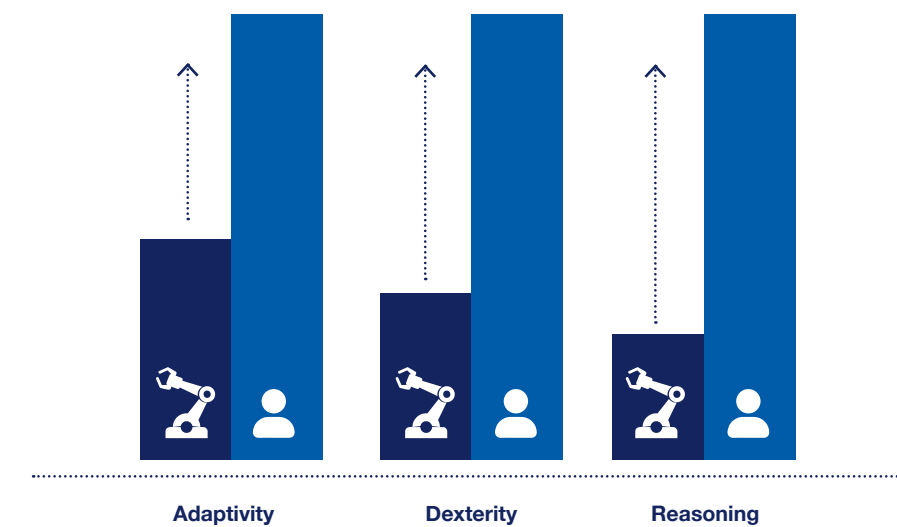
Today
**Growth through
automation.**

How can Robots help?

Skills covered by traditional robots



Skills covered by Artificial Intelligence (AI)



So many Jobs out there - waiting to be automated!

Loading/Unloading
Machines



Assembly



Cleaning



Sorting



Deburring, Machining



Sand Blasting,
Rack Loading



Construction



Gastronomy



Cultivation, Harvesting



Painting



Packaging, Loading
(Wood & Furniture)



Welding



Cleaning, Sterilizing,
Kitting



Waste Sorting



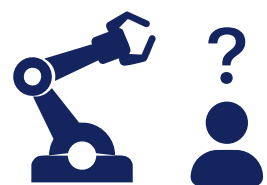
All of them require
hand-/eye-coordination,
dexterity and
versatility of humans.

AI-driven Robotics: A New Era



Without AI

**Predictable, engineered
Workflows**



Robot Jobs



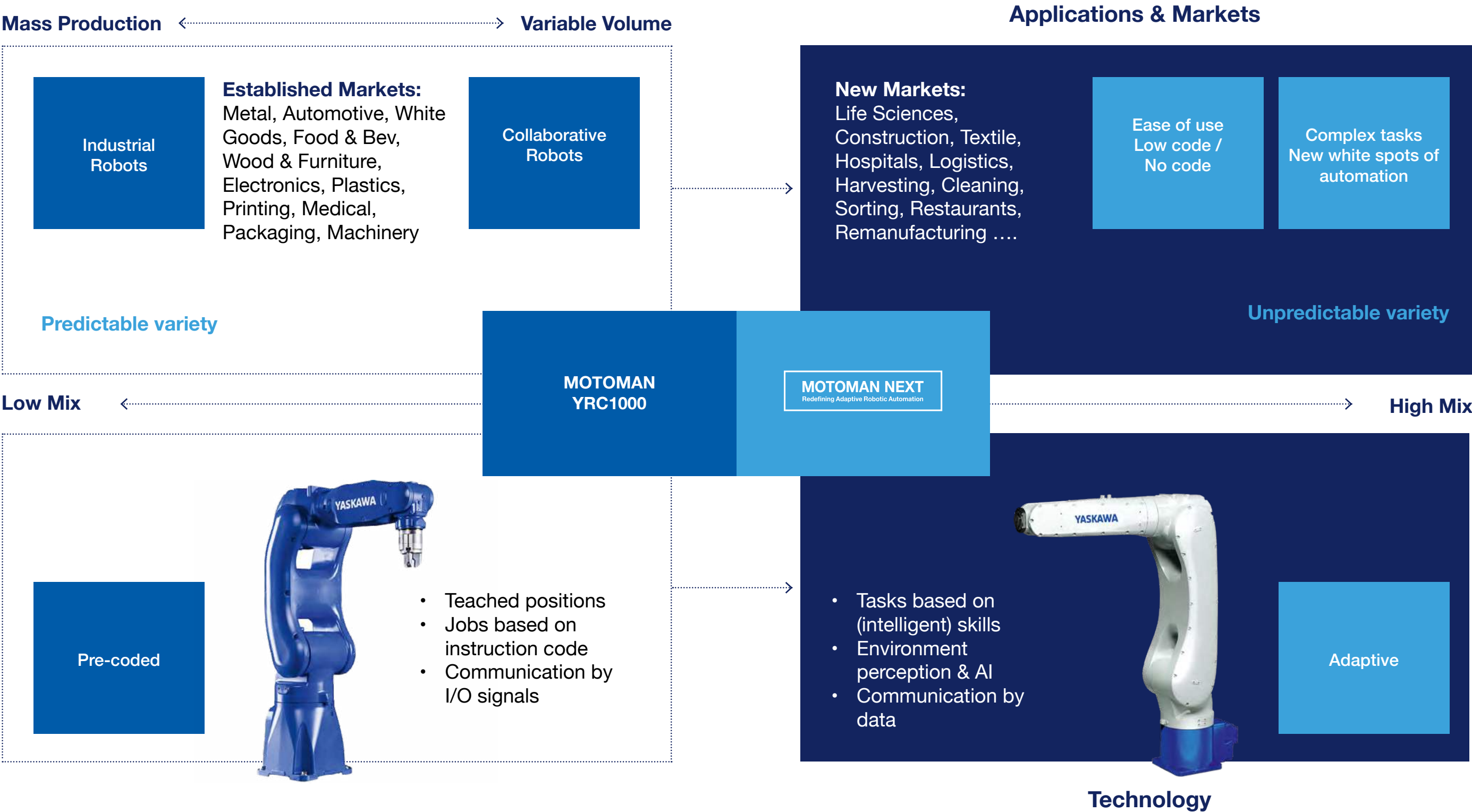
With AI

**Adapt and execute tasks
autonomously**



Robot Skills

Expanding into new Areas of Robotic Automation



MOTOMAN NEXT

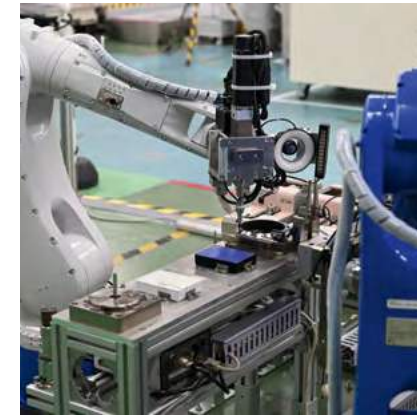
Redefining Adaptive Robotic Automation

...to boost your production

MOTOMAN NEXT is a **new technology platform**, opening the stage of robotic automation, leveraging **Machine Learning** and **Artificial Intelligence**, for more **intelligent and adaptive robot solutions**.



... for Robot Operators



MOTOMAN NEXT enables Robot Operators to run adaptive applications with reduced involvement of robot programmers.

... for System Integrators



MOTOMAN NEXT enables System Integrators to deploy AI-based robot applications smoothly.

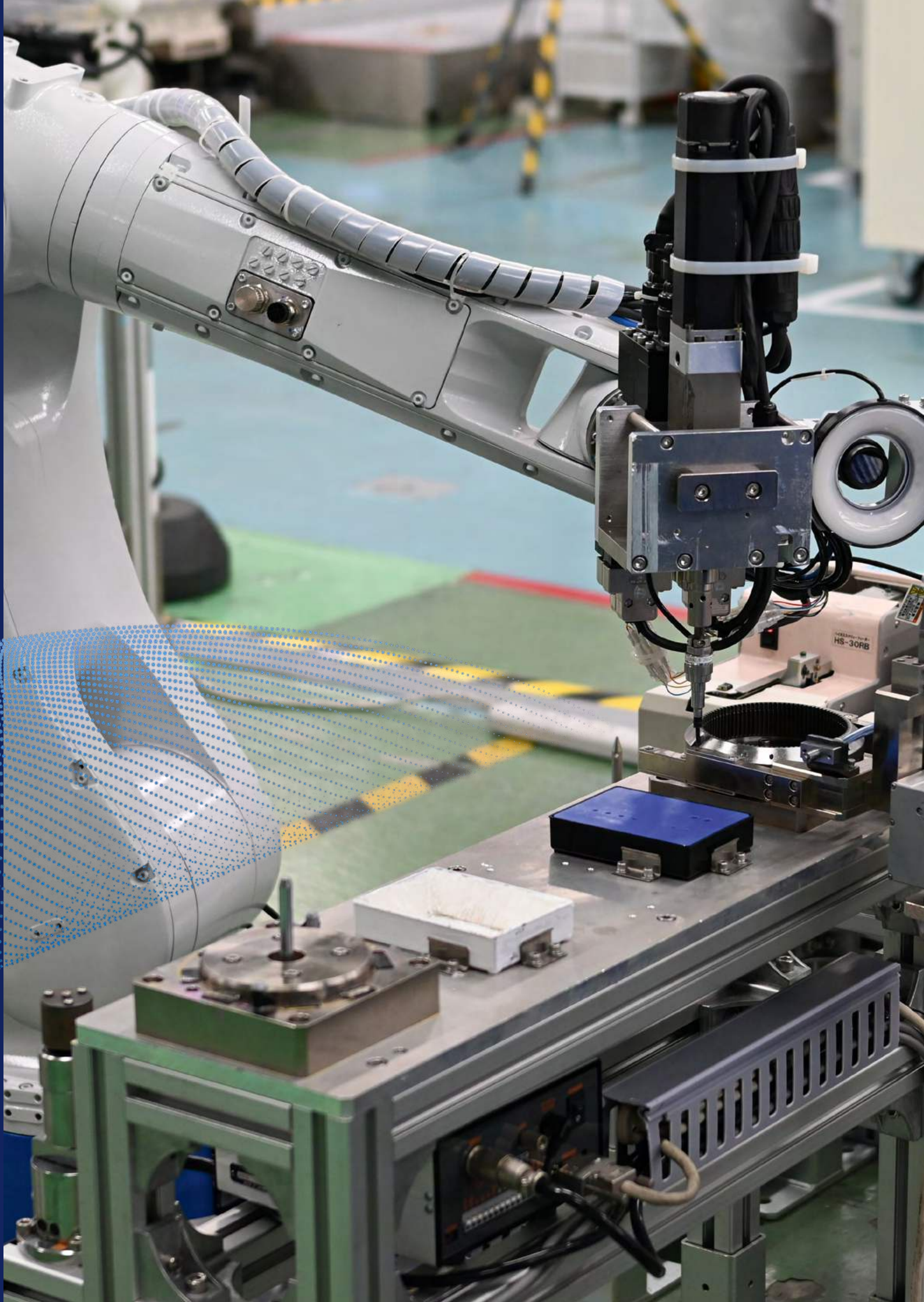
... for Software Developers



MOTOMAN NEXT takes PC Software Developers to the level of Expert Robot Programmers.

02

Concepts Behind
MOTOMAN NEXT



OT (Operational Technology)

Basic Functionality: Perfect integration of robots into automated production lines. Motion Control and Machine Safety.

Communication based on I/O Signals, Pulses, Flags.

Controlled by PLC technology

IT (Information Technology)

Advanced Functionality: HMI/Visualisation, SW Wizards, Offline Simulation, Digital Twin, Condition Monitoring, Machine Vision & AI, ROS

Communication based on Data.

Controlled by PC technology



MOTOMAN NEXT
closes the gap
between OT & IT

MOTOMAN NEXT – Platform Overview

NEXT MANIPULATORS



NEX4 .. NEX35 – Industrial Handling Manipulators
4-35kg payload

- Σ 10 Servo Technology
- Absolute Position Accuracy (zero gap®)
- Lightweight Design
- Improved Responsiveness



NHC Premium Cobots
12 & 30kg payload

- Force Sensors in every joint
- Smooth Hand Guiding
- Built-in RGB-D Body Camera
- Integrated Media Cables

YNX1000 CONTROLLER HARDWARE



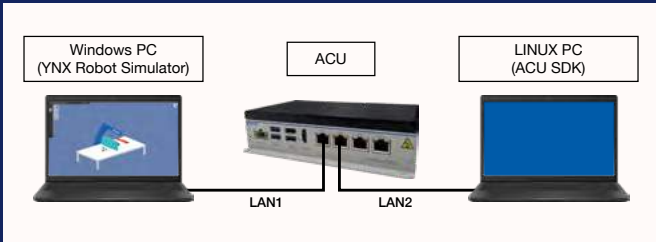
- Robot Controller (RCU)
- Autonomous Controller (ACU) (High Performance CPU & GPU)
- Modular HW Design

YNX SMART PENDANT



- Android Tablet
- SmartFrame® Teaching
- Web browser UIs

YNX ACU DEV KIT

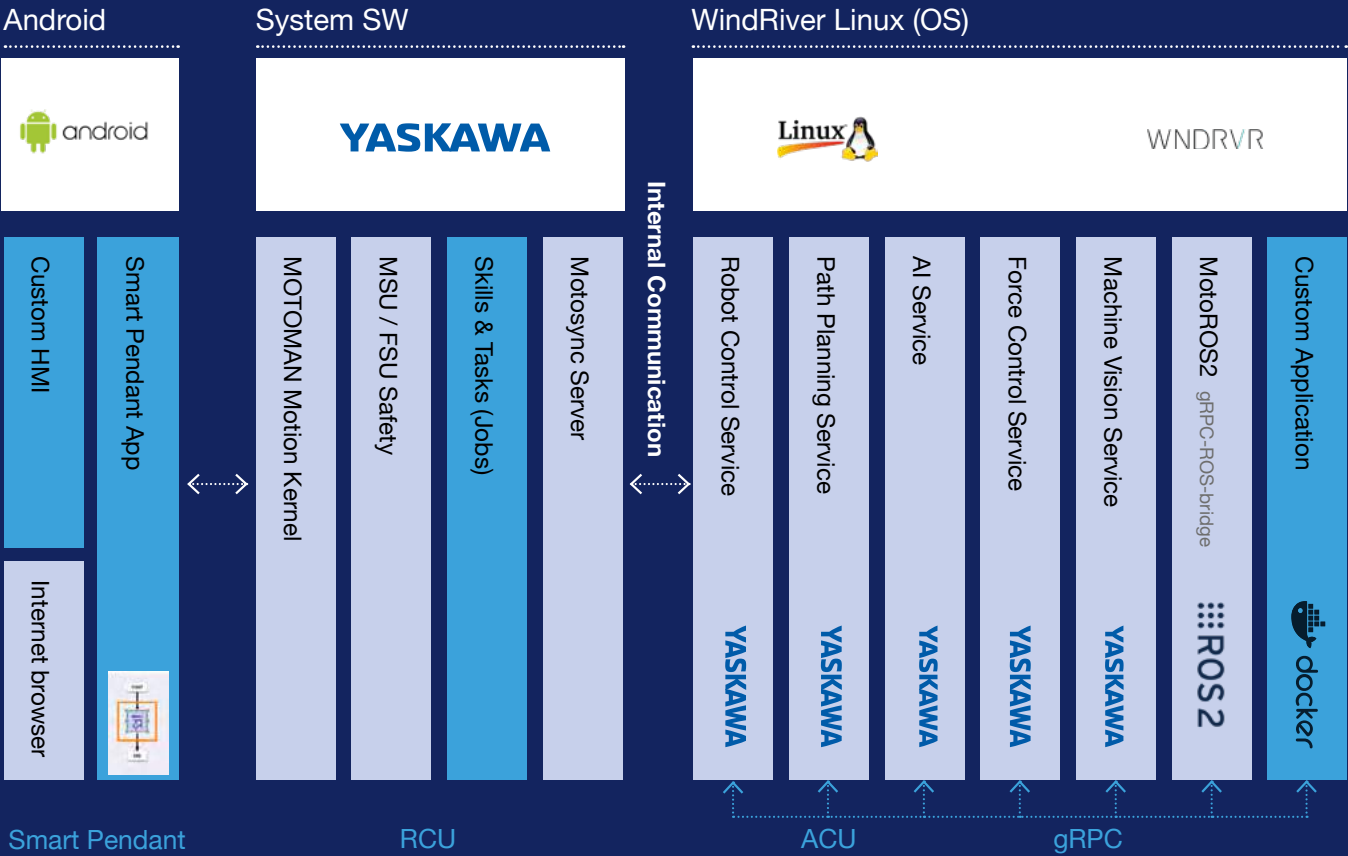


Robot Application Development Starter Package incl. ACU, Pre-configured, incl. Services & Engineering Tools, Docu

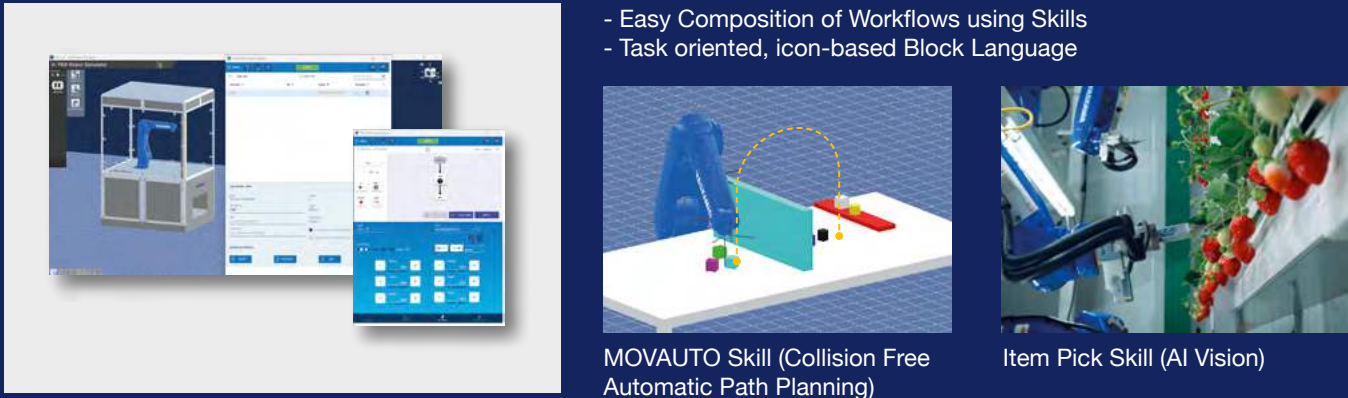
ENGINEERING TOOLS & DIGITAL TWIN



NEXT READY-TO-USE SOFTWARE SERVICES & APIs



NEXT USER INTERFACE & SKILLS



Four Reasons why MOTOMAN NEXT is smart

01

System Integrators:

Safe and smart entry into the fascinating world of adaptive Robots and AI.

02

Software Developers:

Standard Linux Docker Compose on professional NVIDIA® hardware for maximum freedom of code.

Pre-installed Services to cover all robot-related motion/ vision/ sensor/ AI functionality.

Professional Digital Twin Engineering Tools are included in the package without reoccurring license cost.

03

End Customers:

Can realize new robotic automation use cases solving their labour shortage trouble and cutting their costs.

04

Professional Robotic AI Application Deployment

with the backbone of Yaskawa - a worldwide leading supplier of robot, drive, automation and software technology.

The NEXT Way to Program Adaptive Robots

Users – Instructing the Robot simply WHAT to Do

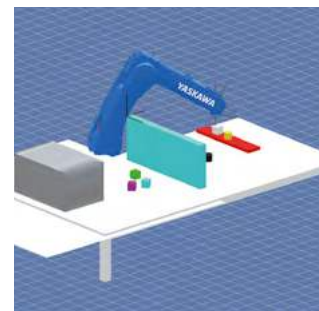
What



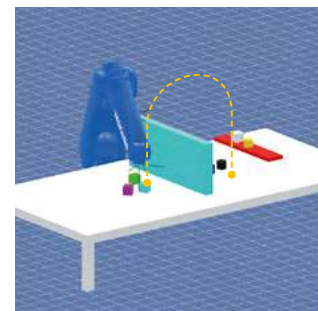
Workflow & Icons



Hand Guiding



Pick and place the (unknown) part



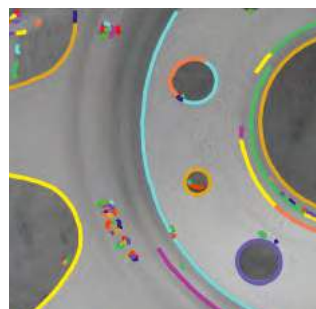
Move from A-B (avoiding collision)

Programmers – Coding Skills defining HOW to Do

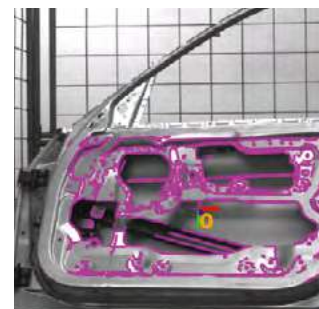
How



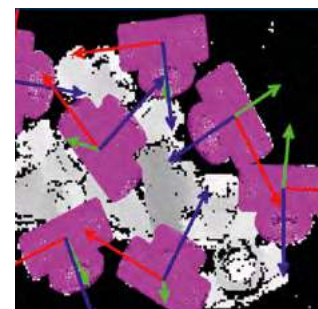
Vision & CAD



Part Recognition



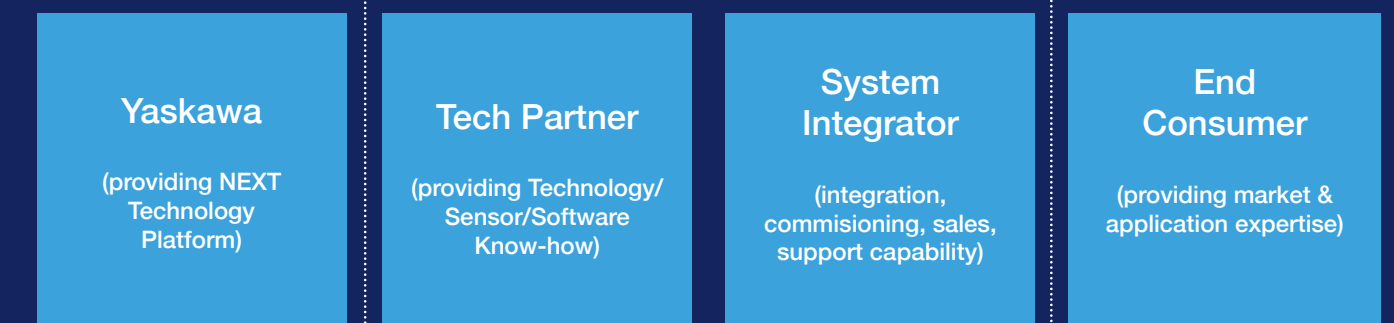
Powerful Code Modules



Vision/AI - Point Cloud

Use Case Partner Collaboration Approach

Stakeholder Team



Phase 1

Use Case Definition

- Solving one real problem (labour shortage, cost-down)
- Innovative Application (Smart Solution or White Field) with high automation and sales potential
- Challenging use case requiring „intelligent“ robots
- (Vision/Sensor/AI) to cover complex applications or No-Code (Autonomous)

Phase 2

Pilot Development

- Involving all stakeholders
- Specifications
- Prototype
- Proof of Concept

Phase 3

Use Case Definition

- Generalizing the use case and deriving a skill or service
- Encapsulating Skills/Services
- Define Product Package and ownership
- Productification, Ready-to sell

Phase 4

Use Case Definition

- Sales Channel definition (Roles and product responsibilities of each partner)
- Business model to scale up (Mass deployment) sales growth by occupying a high volume market segment

03

MOTOMAN NEXT Technology Deep Dive



The Architecture



Path Planning Service real-time generation of motion trajectories for MOTOMAN Robots, automatically avoiding collision with obstacles, corresponding 1:1 to the real robot’s motion, incl. behavior on singularities, re-orientations, trajectory overlapping at different speed and position levels.

Robot Control Service – access to OT functions, controller status, variables, registers, files, torque and position values, monitor positions and trigger motion.

Machine Vision Service 2D/3D image processing capabilities and workflows, camera calibration, including HALCON library and visual programming tool.

Force Control Service guiding and correcting the TCP of a robot based on manipulator-internal and external force information, pushing and following geometries with constant force (e.g. polishing), servo-float sensitive precision assembly.

AI Service Runtime for Alliom® core functions of AI picking, AI inspection and processing.

MotoROS2 Supports the ROS2 framework, including a gRPC bridge to include NEXT services into ROS applications.

gRPC (Google Remote Procedure Calls) widely used universal communication protocol, open-source, low latency & bidirectional streaming, supports multiple programming languages, universal remote procedure call framework. Easy to setup (no need to set up ICP/IP or UDP socket).

One Controller for All.

MOTOMAN NEXT resolves the OT/IT hardware gap and brings a powerful Edge device NVIDIA® Jetson Orin™ NX module into the robot controller, adding GPU & CPU Power for AI applications like and autonomous Path Planning and AI Machine Vision.



YNX1000



RCU



ACU



ACU UNIT WITH NVIDIA® Jetson Orin™ NX

CPU: 8-core Arm Cortex-A78AE v8.2 64-bit (2MB L2 + 4MB L3)
GPU: 1024-core NVIDIA Ampere architecture, 32 Tensor Cores
AI Performance: Sparse: 100 INT8 TOPS (for AI Inference),
Dense: 50 INT8 TOPS (for AI training)
Memory: 16 GB 128-bit LPDDR5 DRAM
Storage: 256 GB NVMe SSD, 100 GB available for application

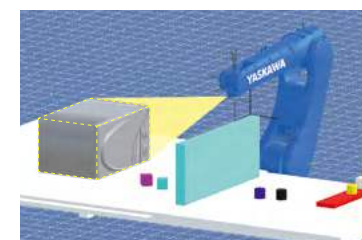
Path Planning System

The Path Planning Service can be called by a user application docker, or the MOVAUTO skill from a block language icon. It provides motion trajectories, automatically avoiding collision with obstacles. The collision model incorporates all geometries incl. robot arm, end-of-arm-tool and any object in the workcell. Further obstacle shapes and geometries can be uploaded via CAD data, or perceived as a point cloud by a 3D camera.

Benefits

- **EASY:** Simplifies robot programming dramatically. You just tell the robot to move from A to B – and don't worry about deeper and tricky robot-specific programming know-how
- **SPEED:** In many cases, the MOVAUTO statement provides better cycle times than classical MOVJ sequences with waypoints.
- **COST:** System Integrators can really save days and weeks of tricky commissioning and robot trajectory tuning in projects.

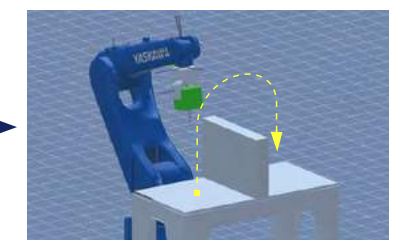
Environment Recognition using a 3D camera



Recognize the environment by vision sensor

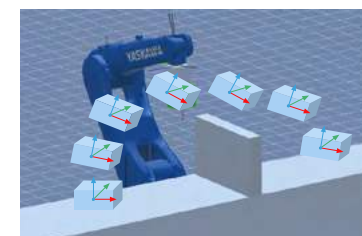


Update environment models in Path Planning service

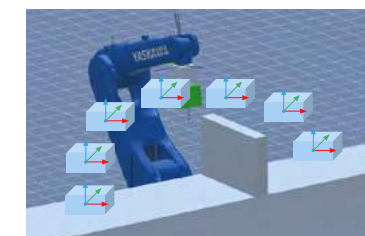


Generate paths avoid obstacles.

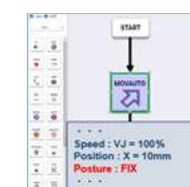
"Tool posture" parameter to define the tool orientation during robot motion



The posture of the tool is not fixed



The posture of the tool is fixed



Force Control Service

Force Control Service functions can be called via user applications in any docker or through Force Control skills (TOUCH, FIT, INSERT) in block language. It enables impedance control using attachment-type force sensors or built-in torque sensors to monitor and adjust robot actions. The service supports force sensors which are attached to the robot flange, and built-in joint sensors of MOTOMAN NHC Series cobots.

Supported Sensors

- Wide range of Sensor Products supported (e.g. ATI)

Benefits

- Sensitive Assembly (Servo-float, SCARA Selective compliance assembly robot arm) with tight tolerances
- Grinding/Polishing – moving along a geometry with defined application force

Machine Vision Service

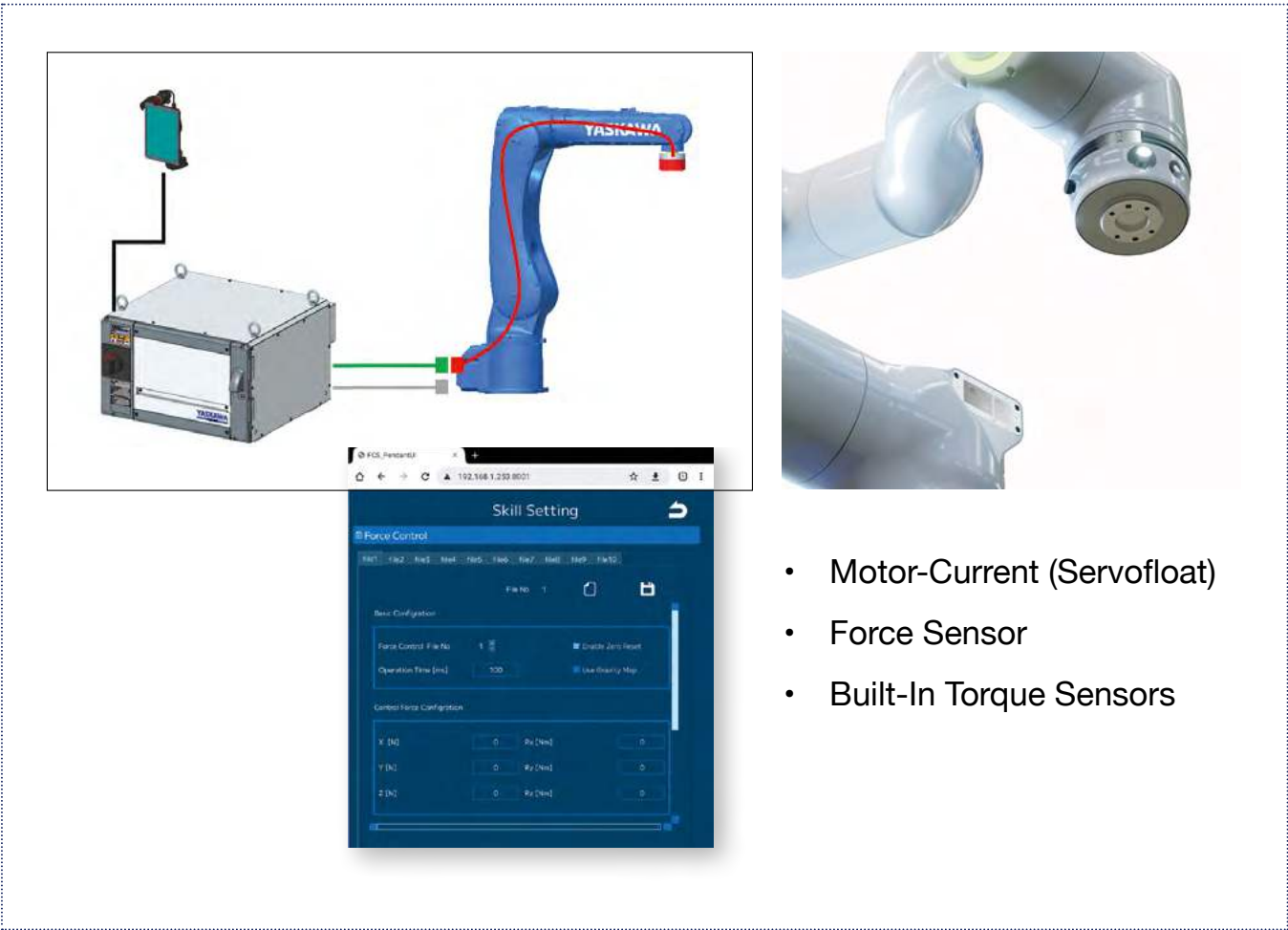
The Machine Vision Service Provides tools and routines to setup, calibrate, capture images and operate 2D, 2.5D or 3D cameras. The vision editor supports step-by-step application development. A fully licensed HALCON Steady 20.11 library is included (April 2025).

Supported Cameras

- Supports a wide range of common camera models

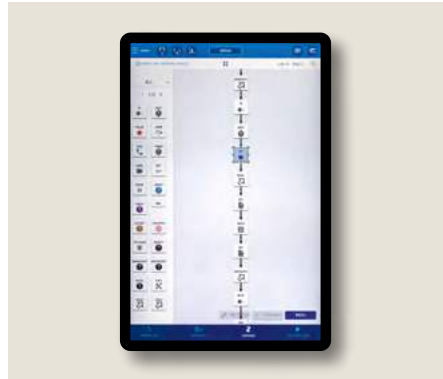
Benefits

- Create intelligent machine vision skills and applications, including intelligent Pick&Place and applications including object recognition and driving actions on the result.
- Realize adaptive assembly, handling, packaging, finishing applications.



Smart Pendant (Tablet)

YNX Smart Pendant



- Tablet with Android OS – an intuitive way to operate a robot.
- Emergency Stop Button, Operation mode switches and 3-position Dead-Man-Switch (Safety DIN-ISO 13850, 10218-1 and DIN-EN 60204)

SmartFrame Teach-In



In order to teach positions to the robot, users can jog a manipulator to a target pose and then save the position, without deep knowledge of cartesian coordinates. MOTOMAN NEXT Smart Pendant Tablet makes use of the built-in gyro sensor, supporting inclination and relative position of the tablet towards the manipulator.

User Interfaces



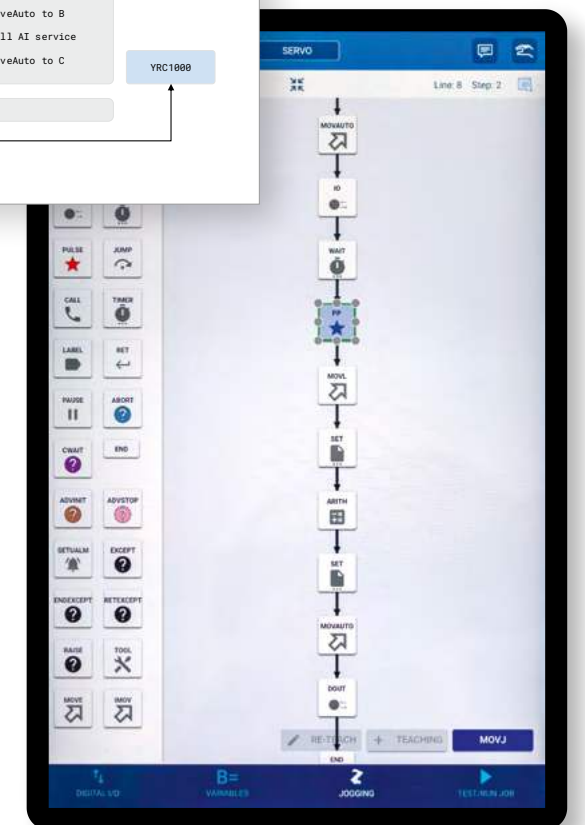
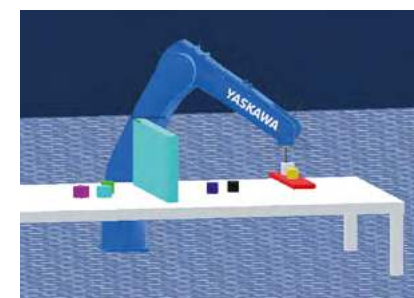
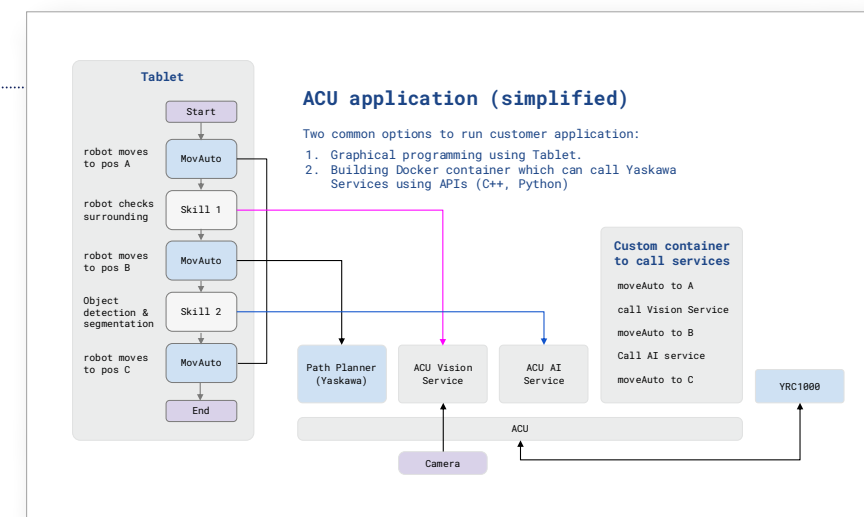
The modern and intuitive way of today is using a tablet. Operating an Android-based Tablet is not a challenge for users today. Web Browsers or apps are commonly used as a control interface for all kind of equipment provide excellent possibilities to design user specific HMIs.

Workflows with Blocks and Skills

A block programming language is intuitively understandable for many persons. Workflows are created by dragging and dropping blocks into sequences or loops.

Behind every block there can be a motion, logic or actuator statement. Something what the robot can do – a skill. A tap on an instruction icon opens the detailed settings dialog box for details and

parameters. Some skills are simplistic (e.g. move linear), some can be more complex requiring path planning functionality (move from A to B by avoiding an obstacle). Some skills may look simple, but the execution requires complex CPU/GPU calculation logic or even AI neural networks behind (e.g. open a bottle, pick a part out of a pin). Blocks are perfect for modular code (skills).



NEX Series Robot Manipulators

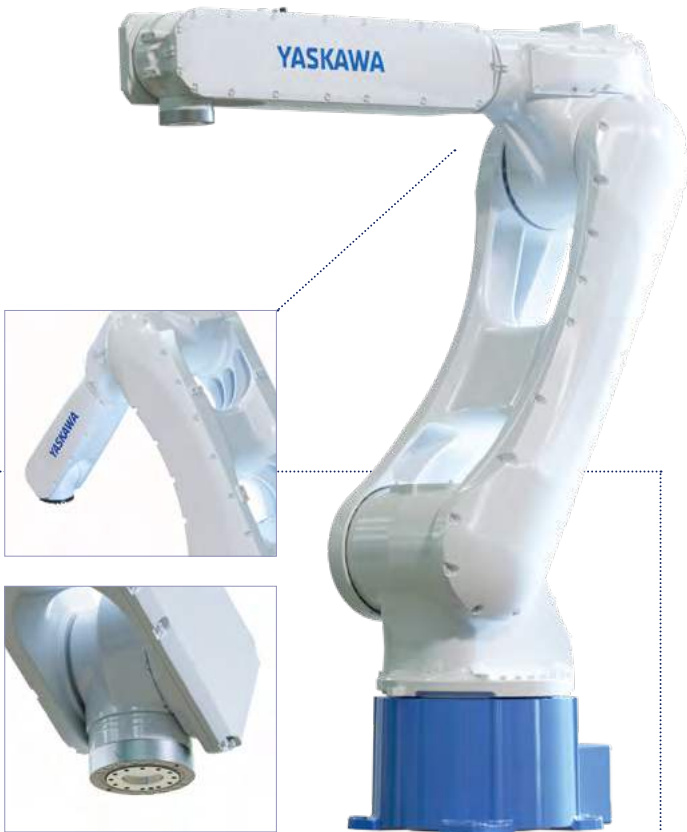
Manipulators which are particularly designed for intelligent applications, featuring:

Loss Reduction – realized by new low speed/high torque servo motors ($\Sigma 10$). Motor optimized inertia and gear reduction ratio. Original Yaskawa Grease excluding ambiguity in lubrication status. High speed encoder signal processing for agile motion with short control loops.

Absolute Accuracy (Precision of Positioning the end effector at specific points relative to a coordinate system) – mandatory to align precision of control system and algorithms between virtual and real world, as well as for calibration of vision systems.

Lightweight Design – stiff and compact design, low vibration, noise reduction, aluminium casted housings.

Built-in media cables – incl. Ethernet Cat6 line. No undefined dress packs.



Model	NEX4	NEX7	NEX10	NEX20	NEX35
Payload (wrist)	4 kg	7 kg	10 kg	20 kg	35 kg
Reach	550 mm	927 mm	1100 mm	1550 mm	2060 mm
Mass	30 kg	48 kg	58 kg	250 kg	380 kg
Repeatability	< 0,01 mm	< 0,016 mm	< 0,015 mm	< 0,02 mm	< 0,03 mm
Power Supply	230V/1-phase	230V/1-phase	230V/1-phase	230V/1-phase	400V/3-phase

NHC Series Cobot Manipulators

Manipulators for Human-Robot-Collaboration, particularly designed for intelligent applications, featuring:

Smooth Hand Guiding – realized by new Lotus-type torque sensors in all axes.

Absolute Accuracy (Precision of Positioning the end effector at specific points relative to a coordinate system) – mandatory to align precision of control system and algorithms between virtual and real world, as well as for calibration of vision systems.

Built-in media cables – keep a defined geometry same as digital twin

Built-in RGB-D Body Camera – 2D camera including depth information, at the robot base (S-axis), can be used to monitor the work area in front of the robot, identify workpieces, react live on events or obstacles or simply for inspection purposes.

Model	NHC12	NHC30
Payload (wrist)	12 kg	30 kg
Reach	1250 mm	1900 mm
Mass	46 kg	t.b.d.
Repeatability	< 0,05 mm	< 0,05 mm
Power Supply	230V/1-phase	230V/1-phase

YNX Robot Simulator – Engineering Tool

YNX Simulator is a comprehensive Engineering Tool to develop Robot applications in a Digital Twin Environment, including Offline Simulation and Offline Robot Programming (OLP). It provides extended features like simulated camera views, and supports automatic live path planning in combination with the ACU.

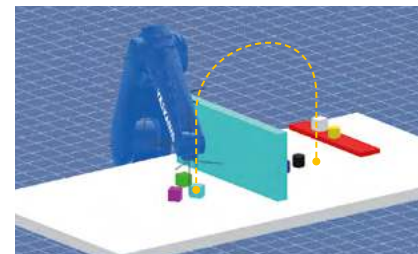
01

Virtual Camera view of a part on a conveyor



02

Live Automatic Path Planning with collision avoidance



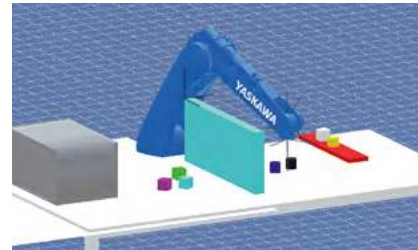
03

Jogging the virtual robot



04

Simulation of Picking objects with variable geometry



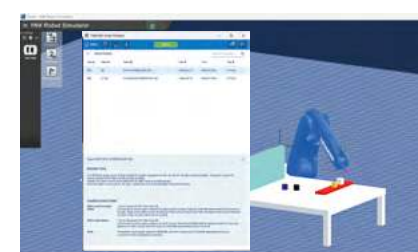
05

Gripper Parameter Setup



06

I/O and Error simulation



Sim2Real (NVIDIA Isaac Sim™)

Simulation to Reality and Robotics

- transfers knowledge and skills learned in a simulated environment to real-world applications.
- useful to train robots and AI systems because it allows extensive testing and learning in a controlled, risk-free, not time-critical environment before deploying the systems in the real world.

For Sim2Real we need software environments which are capable to deal with physical phenomena like gravity, friction, surface structures, inertia and lighting.

Such software tools (here: **NVIDIA Isaac Sim™**) have originally been developed for the gaming industry, and are now transferred to simulate robot motion and robotic workcells. To be as close as possible to reality, they include a pathplanner (cuMotion/cuRobo) or integrate 3rd party path planners (e.g. NEXT Path Planning Service, MoveIt). Yaskawa provides an embedded kinematic model and a Virtual Robot Controller (VRC) of robots, to realize an exact 1:1 virtual twin of the MOTOMAN robot and it's path and motion.

Training of Neural Networks

In the robotics world, Sim2Real technology is a method to train neural networks automatically. A good example is to let robot arms grasp random parts from randomly filled bins.

The hard way is to train the robot on real scenes, where you manually fill the bin over and over again by hand, and take hundreds of pictures of different scenes until you have a critical mass of training data. This heavy training effort of neural networks can easily kill amortization when you have large quantities of products to be picked.

The smart Sim2Real way is to let the system randomly generate scenes virtually and let the machine train itself, using available 3D data of the products, or data sets which themselves have been automatically generated by another AI (e.g. randomly generated defects).



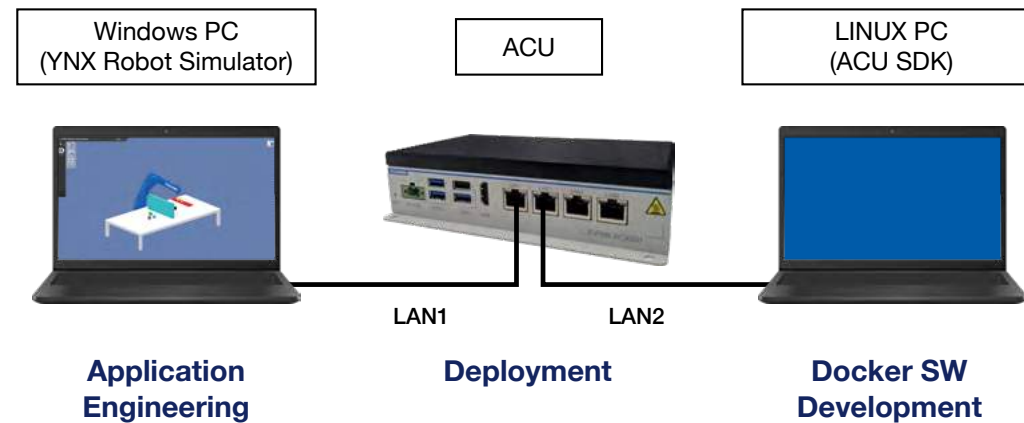
ACU Development Kit

Application Development

With the ACU Development Kit, Technology partners can start to develop their applications today, even before having a robot manipulator available.

The YNX Simulator Engineering Tool, which is included in the ACU Dev Kit package, provides everything required to develop complex AI based software, deploy and run dockers on real hardware.

The NX Simulator supports specialties of the Yaskawa services as well, e.g. the MOVAUTO statement (Path Planner, collision-free motion) or virtual cameras (Vision Service).



The ACU Development Kit includes:

- a complete ACU hardware unit (NVIDIA® Jetson Orin™ NX inside and interfaces), pre-installed Windriver OS (licensed), pre-configured by Yaskawa, ready-to-use.
- licenses of Yaskawa Path Planning, Robot Control & Vision Services
- the YNX Robot Simulator Engineering and Simulation Software and License



What's your NEXT case?

Waste Sorting



Cleaning of Medical Instruments



Robot gripping unknown Bottle Portfolio



Automatic Cabinet Wiring & Inspection



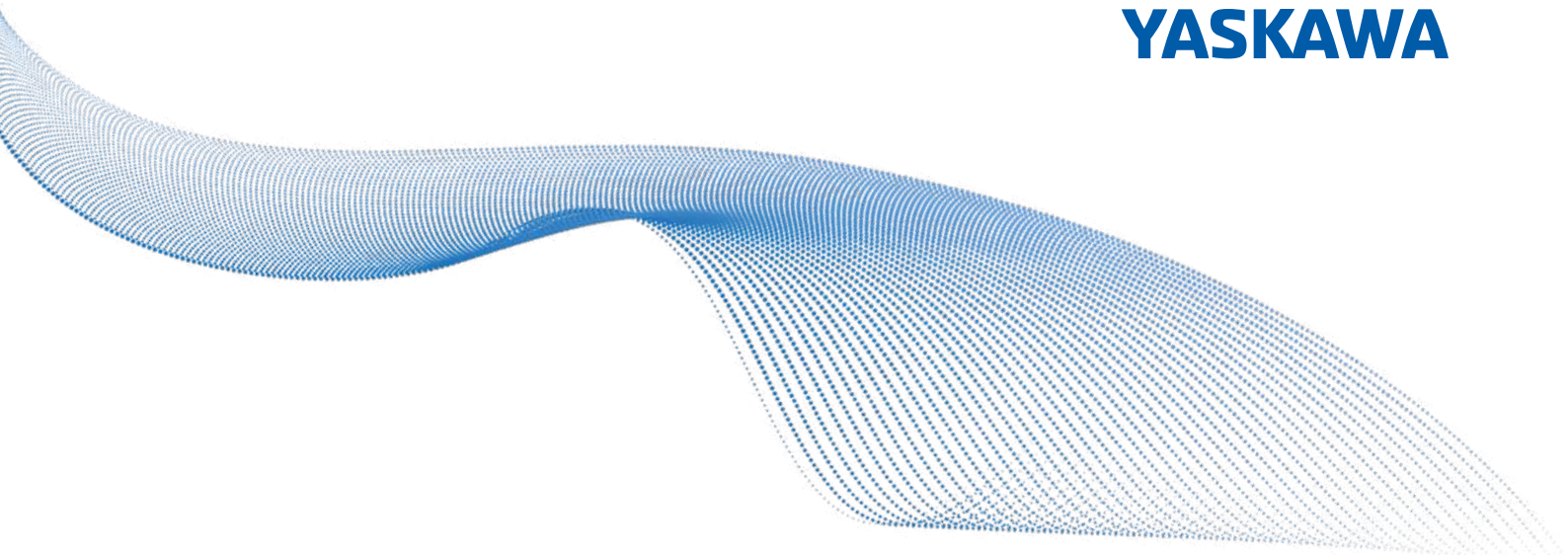
Cultivation and Harvesting



Food Picking



YASKAWA



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www.yaskawa.eu.com/robotics/motoman-next

#MOTOMANNEXT

MOTOMAN NEXT
Redefining Adaptive Robotic Automation